



德国东方贸易促进有限公司
Dongfang GmbH
Credit Reporting Services

Company Standard Credit Report

Type: Normal

Subject: [REDACTED] Technology (Beijing) Co Ltd

Reference No.: 11-131008014

Delivery Date: October 16, [REDACTED]



Enquiry On: [REDACTED] 科技(北京)有限公司
Address Enquired on: 北京市 [REDACTED] 路 45 号
Tel: 0086-10-[REDACTED]
Fax: 0086-10-[REDACTED]

* All figures quoted in this report are in local currency RMB unless otherwise specified.

I. Company Profile

Name in English:	[REDACTED] Technology (Beijing) Co Ltd (transliteration) ([REDACTED] 科技(北京)有限公司)
Registered Address	2-[REDACTED] [REDACTED] Chaoyang District, Beijing, PRC (北京市 [REDACTED] 路 19 号院 6 号楼 2 单元 101)
Trading Address:	No. 45, [REDACTED] [REDACTED] Beijing, PRC (北京市 [REDACTED] 路 45 号)
Post Code:	100076
Telephone:	0086-10-[REDACTED]
Fax:	0086-10-[REDACTED]
Factory Address:	None
Post Code:	None
Telephone:	None
Fax:	None
Web site:	www.[REDACTED].com
Date incorporated:	10-04-2008
Registered Capital:	50,000
Total liabilities:	94,420.90 yuan (Dec. 31, 2012)
Net assets:	59,562.58 yuan (Dec. 31, 2012)
Total assets:	153,983.48 yuan (Dec. 31, 2012)
Turnover:	242.72 yuan (2012)
Staff:	About 10

II. Credit Rating

Credit Rating:	BB	Credit Status:	Unsatisfactory
<i>Detail</i>	Insufficient capacity for timely repayment. Enterprises rated BB have many detrimental record and bleak outlook. Speculative factors exist.		
<i>Credit-line Recommendations</i>	0 (within 3-6 months).		



III. Legal Information

Place registered	Beijing Municipal Administration for Industry and Commerce
Registration Number	110105010943283
Share Capital Authorized:	50,000
Paid-up Capital:	50,000
Date incorporated:	10-04-2008
Operation period:	10-04-2008 to 09-04-2018
Legal representative:	Liu [REDACTED] (刘 [REDACTED])
Company type:	Limited liability company
Export/Import License:	Yes
Legal business scope:	Technical extension services; sales of electronic products, machinery equipment, hardware, building materials, stationery, electronic products, machinery and equipment, furniture; business management; engineering survey and design; property management; economic and trade consulting; exhibition services; family services
Industry Code: (CSRC)	6365
Major Business Line:	Wholesale of building materials Subject mainly engages in the sale of PE pipe.

Registration change record:

Date	Name
10-04-2008	Beijing [REDACTED] Technology Development Co Ltd (北京 [REDACTED] 科技发展有限公司)
30-07-2008	[REDACTED] Technology (Beijing) Co Ltd ([REDACTED] 科技(北京)有限公司)

IV. Shareholders

Share and shareholder change records:

1. Subject's initial share and shareholder was as follows:

Name of shareholder(s)	Investment (1,000)	Investment %	Paid-up %	Investment Style	Shareholders type
Yang [REDACTED] (杨 [REDACTED])	25	50	100	Cash	I
Yao [REDACTED] (姚 [REDACTED])	25	50	100	Cash	I
Total	50	100	100	--	--



2. 30-07-2008, its share and shareholder was changed into below current situation:

Name of shareholder(s)	Investment (1,000)	Investment %	Paid-up %	Investment Style	Shareholders type
Zeng (曾)	40	80	100	Cash	I
Meng (孟)	5	10	100	Cash	I
Xie (谢)	5	10	100	Cash	I
Total	50	100	100	--	--

*Shareholders type: Corporate [C] Individual [I] Employee [E]

V. Subsidiaries/Branches/Associated Companies

None

VI Number of Employees

Total	About 10		
Including:			
HQ:	10	Management:	2
Sales:	5	Production personnel:	0
Technicians:	0	Others:	3

Quality of Employees: High Average Low

Work efficiency: High Average Low

Personnel planning: Increase of employee No Downsizing

VII. Facilities

Office

Address:	No. 45, [REDACTED], Beijing, PRC		
Number:	1		
Area coverage:	N/A		
Construction Area:	About 200 sq. meters (not including warehouse)		

Construction structure: One-storey houses Building

Ownership: Self-owned Rented Owned by Shareholder Unknown

Outlook: Good Average Poor

Location: Good Average Poor

Remarks: In accordance with international rules of the credit investigation industry, the information contained herein is for reference of business decision makers only. DONGFANG bears no legal responsibility. The report may not be copied in whole or in part or redistributed to any third party without prior written permission of our company.

Factory

None

VIII. Main executives in profile

Name:	Mr. Liu [REDACTED] (刘 [REDACTED])
Position:	Executive Director
Age:	N/A
Qualifications:	N/A
Work experiences:	Acting as the Executive Director of Subject.
Trade Experiences:	<input checked="" type="checkbox"/> Over 10 years <input type="checkbox"/> Over 5 years <input type="checkbox"/> Below 5 years
Operation Experiences:	<input checked="" type="checkbox"/> Over 10 years <input type="checkbox"/> Over 5 years <input type="checkbox"/> Below 5 years
Strong Points:	<input checked="" type="checkbox"/> Management <input type="checkbox"/> Technology <input type="checkbox"/> Marketing
Reasons of Promotion:	<input type="checkbox"/> Founder <input type="checkbox"/> Transfer from the outside <input type="checkbox"/> Appointed by the higher authority <input type="checkbox"/> Hiring <input checked="" type="checkbox"/> Contracting <input type="checkbox"/> Inheritance

Name:	Mr. Zeng [REDACTED] (曾 [REDACTED])
Position:	Supervisor
Age:	N/A
Qualifications:	N/A
Work Experiences:	Acting as the Supervisor of Subject.
Trade Experiences:	<input checked="" type="checkbox"/> Over 10 years <input type="checkbox"/> Over 5 years <input type="checkbox"/> Below 5 years
Operation Experiences:	<input checked="" type="checkbox"/> Over 10 years <input type="checkbox"/> Over 5 years <input type="checkbox"/> Below 5 years
Strong Points:	<input checked="" type="checkbox"/> Management <input type="checkbox"/> Technology <input type="checkbox"/> Marketing
Reasons of Promotion:	<input type="checkbox"/> Founder <input type="checkbox"/> Transfer from the outside <input type="checkbox"/> Appointed by the higher authority <input type="checkbox"/> Hiring <input checked="" type="checkbox"/> Contracting <input type="checkbox"/> Inheritance

IX. History Revelation

Subject is a limited liability company established on 10-04-2008.



X. Activities

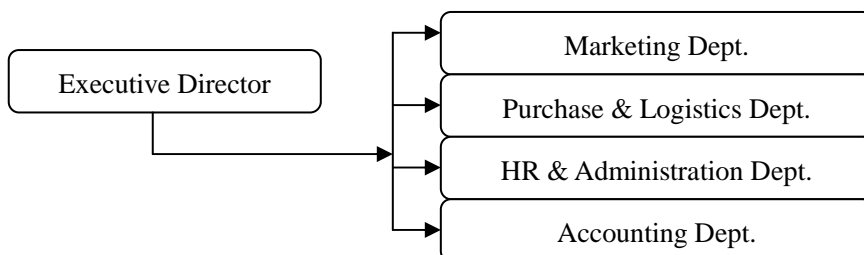
Business Summary

Subject mainly engages in the sale of PE pipe. The main products of Subject include HDPE siphon pipes, HDPE double wall corrugated pipe, PE water pipe, ground source heat pump tube, heat reinforced polyethylene pipe, etc. Subject's products are mainly produced by [REDACTED] Industry ([REDACTED] Country) Co Ltd ([REDACTED]管业([REDACTED]县)有限公司). At present, Subject's products are mainly sold to hot and cold water, drainage, land radiant heating, central heating, municipal, chemical manufacturing and other fields. Besides of construction and engineering companies, Subject also sells products to other distributor and building materials trading companies.

Development Plans

The company does not have any significant development plans in the near future.

Subject's Major Departments



Main Suppliers

Product supplied	Supplier	Performance
PE pipe	[REDACTED] Industry ([REDACTED] Country) Co Ltd ([REDACTED]管业([REDACTED]县)有限公司)	T/T

Raw material import Yes No

Name of Raw Materials/Products

PE pipe

Payment Record

90% paid on schedule; 10% deferred (within one year); -% deferred (over one year)



Main Competitors

[REDACTED] Industry, Weixing New Building Materials, China Lesso Group, Yonggao ERA Group etc.

Reputation

Subject has low reputation in the local market. There are no media reports about Subject and no bad records were found from official channels.

XI. Financial data

Balance Sheet (Shown in RMB)		
	As at31-12-2011	As at31-12-2012
Current Assets	191,382.20	153,983.48
Including: Cash	98,566.00	39,667.28
Short term investment	0.00	0.00
Notes receivable	0.00	0.00
Accounts receivable	33,960.00	33,960.00
Payment in Advance	8,500.00	0.00
Other accounts receivable	0.00	0.00
Inventory	50,356.20	80,356.20
Deferred Expenses	0.00	0.00
Other Current Assets	0.00	0.00
Total Fixed Assets	0.00	0.00
Including: Net Fixed Assets	0.00	0.00
Construction in Progress	0.00	0.00
Engineering Materials	0.00	0.00
Long-term Investment	0.00	0.00
Intangible Assets	0.00	0.00
Deferred Assets	0.00	0.00
Other Assets	0.00	0.00
	-----	-----
TOTAL ASSETS	191,382.20	153,983.48
	=====	=====
Balance Sheet (Shown in RMB)		
	As at31-12-2011	As at31-12-2012
Current Liabilities	107,562.34	94,420.90
Including: Short-term Loans	0.00	0.00
Notes payable	0.00	0.00

Accounts payable	84,392.62	94,420.90
Advance receivable	0.00	0.00
Payroll payable	0.00	0.00
Welfare payable	0.00	0.00
Taxes payable	150.96	0.00
Other payables	23,000.00	0.00
Other levies payable	18.76	0.00
Accrued expenses	0.00	0.00
Other Current Liabilities	0.00	0.00
Long-term Liabilities	0.00	0.00
Including: Long-term Loans	0.00	0.00
Debt payable	0.00	0.00
Other long term liabilities	0.00	0.00
	-----	-----
TOTAL LIABILITIES	107,562.34	94,420.90
TOTAL OWNS' EQUITY	83,819.86	59,562.58
Paid in Capital	50,000.00	50,000.00
Capital reserves	0.00	0.00
Surplus reserves	0.00	0.00
Undistributed Profits	33,819.86	9,562.58
	-----	-----
TOTAL LIABILITIES & OWNS' EQUITY	191,382.20	153,983.48
	=====	=====
P&L		
(Shown in RMB)		
	2011	2012
Principal Operating Income	927,058.12	242.72
Less: Cost of goods	880,829.64	0.00
Sales tax and associate charge	2,781.17	0.00
Principal Operating Profit	43,447.31	242.72
Add: Other operating profit	0.00	0.00
Less: Selling expenses	0.00	24,500.00
Management expenses	36,800.31	0.00
Financial expenses	0.00	0.00
Assts Impairment loss	0.00	0.00
Add: Income From Changes In Fair Value	0.00	0.00
Operating Profit	6,647.00	(24,257.28)
Add: Investment income	0.00	0.00
Allowance income	0.00	0.00
Non-operating income	0.00	0.00
Less: Non-operating expenses	0.00	0.00
Add: Adjustment of previous profit and loss	0.00	0.00
TOTAL PROFIT	6,647.00	(24,257.28)
Tax	1,661.75	0.00
NET PROFIT	4,985.25	(24,257.28)



Ratios	2011	2012
	Current ratio	177.93%
Quick ratio	131.11%	77.98%
Cash ratio	91.64%	42.01%
Debt-to-assets	56.20%	61.32%
Inventory Turnover	1749.20%	--
Inventory Turnover (days)	20.58	--
Turnover of accounts receivable	2729.85%	0.71%
Turnover of accounts receivable (days)	13.19	50369.15
Turnover of current assets	484.40%	0.16%
Turnover of fixed assets	--	--
Turnover of total assets	484.40%	0.16%
Assets profit margin	2.60%	-15.75%
Return On Equity	5.95%	-40.73%
Profit margin	0.72%	-9993.94%
Return on Assets	2.60%	-15.75%

Financial position

Item	Quantity	Compare in the same industry	Explanation
Current ratio	163.08%	<input checked="" type="checkbox"/> Good <input type="checkbox"/> Average <input type="checkbox"/> Poor	Subject' current assets are higher than current liabilities. High inventory accounts for a large proportion of current assets, which impairs its assets liquidity. Therefore, Subject's assets liquidity and short-term solvency are poor.
Quick ratio	77.98%	<input type="checkbox"/> Good <input type="checkbox"/> Average <input checked="" type="checkbox"/> Poor	
Debt-to-assets	61.32%	<input type="checkbox"/> Good <input type="checkbox"/> Average <input checked="" type="checkbox"/> Poor	Subject bears some debts, but this is within normal limits. Subject is suffering loss, so its long term solvency is not good.
Inventory Turnover	--	<input type="checkbox"/> Good <input type="checkbox"/> Average <input type="checkbox"/> Poor	Subject's turnover of accounts receivable is poor with a turnover period of over one year. The capital efficiency is low.
Turnover of accounts receivable	50369.15	<input type="checkbox"/> Good <input type="checkbox"/> Average <input checked="" type="checkbox"/> Poor	
Profit margin	-9993.94%	<input type="checkbox"/> Good <input type="checkbox"/> Average <input checked="" type="checkbox"/> Poor	Subject is suffering loss now and its profitability is poor.
Return on Assets	-15.75%	<input type="checkbox"/> Good <input type="checkbox"/> Average <input checked="" type="checkbox"/> Poor	



Bankers

N/A, Subject refused to disclose its bank information, we failed to find related information in its legal files

--- End of the Report ---

Appendix1: Credit Rating Definition

Rating	Credit Quality	Definition
AAA	Highest	Credit risks are negligible. Enterprises rated AAA have excellent credit record, outstanding operation, superior profitability and broadest future prospects, and are least subject to variation.
AA	Very High	Credit risks are modest Enterprises rated AA have good credit record, good operation, relatively strong profitability and broad future prospects, and are less subject to variation.
A	High	High capacity for timely repayment. Enterprises rated A have good credit record and sound operation, but some uncertainty exist regarding operation and development, and profitability and solvency may be decreased.
BBB	Average	Average capacity for timely repayment. Enterprises rated BBB have normal credit record and vulnerable to uncertainty regarding operation, profitability and development. A potential drop of solvency exists.
BB	Unsatisfactory	Insufficient capacity for timely repayment. Enterprises rated BB have many detrimental record and bleak outlook. Speculative factors exist.
B	Low	Low solvency.
C	Very Low	Lack of solvency.
D	Default	Close to bankruptcy.



Appendix2: Formulas for Financial Ratios

Current ratio:	Current assets/ current liabilities	Turnover of current assets:	Principal operating income/current liabilities
Quick ratio:	(Current assets - storage) / current liabilities	Turnover of fixed assets:	Principal operating income/fixed assets
Cash ratio:	Cash/ current liabilities	Turnover of total assets:	Principal operating income/total assets
Debt-to-assets:	Total liabilities/ total assets	Assets profit margin:	Net profit/total assets
Inventory Turnover:	Cost of good/ storage	Return On Equity:	Net profit/equity
Inventory Turnover (days):	360 * storage/cost of good	Profit margin (%):	Total profit/principal operating income
Turnover of accounts receivable:	Principal operating income/ accounts receivable	Return on Assets (%):	Net profit/total assets
Turnover of accounts receivable (days):	360 * accounts receivable /principal operating income		